

WASHINGTON STATE DEPARTMENT OF REVENUE



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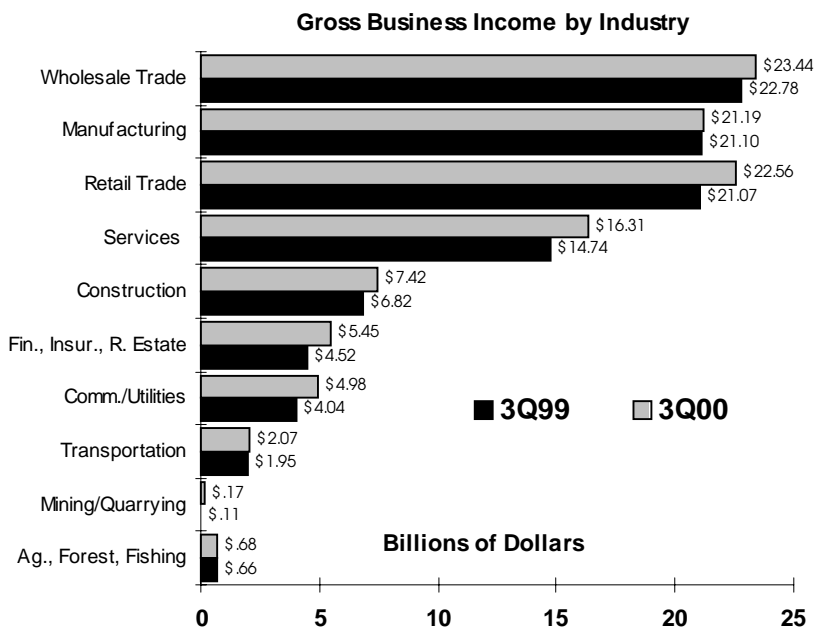
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Washington businesses report 6.8% increase in gross income, 5.2% gain in taxable retail sales for third quarter 2000

OLYMPIA, Wash., April 5, 2001 — Gross business income (GBI) reported by Washington businesses increased 6.8 percent to \$104.4 billion during the third quarter of 2000 when compared to the third quarter of 1999, according to the *Quarterly Business Review, Third Quarter 2000*, issued today by the Washington Department of Revenue.

Statewide taxable retail sales rose 5.2 percent, to \$22.3 billion.

The growth in gross income during the third quarter slowed from the 7.1 percent gain for the second quarter of 2000 and the 7.9 percent increase in the first quarter. While the pace of growth slackened during the third quarter, all ten industry sectors registered increases in gross income over the third quarter of 1999 (see chart).

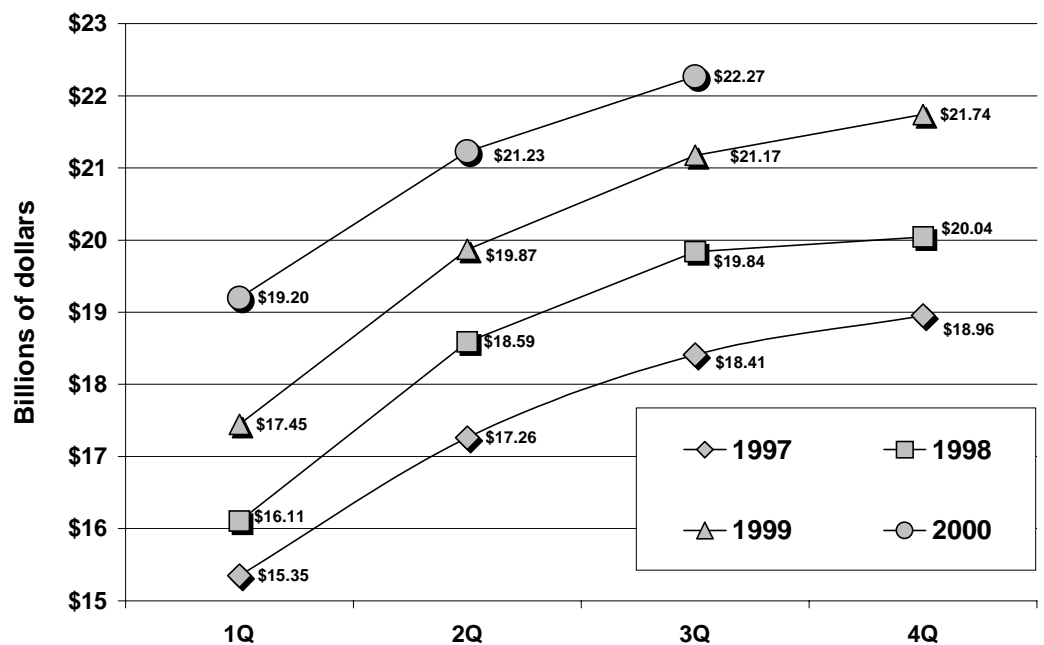


Most Counties, Cities Report Increases in Taxable Retail Sales

Twenty-eight of Washington's 39 counties experienced gains in taxable retail sales. Garfield was up the most with a 25.4 percent gain, followed by Klickitat with a 24.5 percent increase and Wahkiakum with a 19.8 percent gain. Losers included Ferry, down 26.7 percent, Pend Orielle, off 18.5 percent, and Skamania, down 12.9 percent. King County rose 7.4 percent. Note that the rankings change if retail trade only is compared and not all taxable retail sales, including that on construction.

Thirty-seven of the fifty cities tracked in the report experienced increases in sales tax revenues over the same period in 1999. Mercer Island racked up a 41 percent gain, followed by Des Moines with a 34 percent increase and Port Townsend with a 24.8 percent gain. Seattle was up 13 percent.

Statewide Taxable Retail Sales



The complete *Quarterly Business Review* can be viewed under the statistical reports section of the Department of Revenue's web site at dor.wa.gov. Taxable retail sales for all incorporated cities also is available there.

To inquire about the availability of this document in an alternate format for the visually impaired, please call (360) 753-3217. Teletype (TTY) users please call 1-800-451-7985.

TAXABLE RETAIL SALES BY COUNTY

All Taxable Retail Sales*

Retail Trade Only**

(\$000) add three digits to all figures

	3rd Quarter 99	3rd Quarter 00	Change	3rd Quarter 99	3rd Quarter 00	Change
Adams	\$41,368	\$45,871	10.9%	\$13,294	\$13,282	-0.1%
Asotin	\$37,796	\$39,905	5.6%	\$24,118	\$23,954	-0.7%
Benton	\$416,649	\$404,861	-2.8%	\$248,158	\$244,455	-1.5%
Chelan	\$261,997	\$265,606	1.4%	\$134,128	\$136,086	1.5%
Clallam	\$183,743	\$183,752	0.0%	\$97,214	\$103,449	6.4%
Clark	\$839,564	\$831,730	-0.9%	\$385,421	\$400,048	3.8%
Columbia	\$6,740	\$7,860	16.6%	\$1,909	\$1,971	3.2%
Cowlitz	\$266,058	\$268,027	0.7%	\$138,277	\$146,643	6.1%
Douglas	\$67,296	\$72,066	7.1%	\$38,300	\$40,616	6.0%
Ferry	\$11,132	\$8,165	-26.7%	\$3,607	\$3,536	-2.0%
Franklin	\$150,649	\$168,817	12.1%	\$66,729	\$76,746	15.0%
Garfield	\$3,576	\$4,485	25.4%	\$1,374	\$1,440	4.8%
Grant	\$196,265	\$193,351	-1.5%	\$93,765	\$94,753	1.1%
Grays Harbor	\$207,551	\$193,300	-6.9%	\$100,164	\$98,788	-1.4%
Island	\$142,121	\$151,071	6.3%	\$65,498	\$67,081	2.4%
Jefferson	\$79,005	\$76,837	-2.7%	\$31,289	\$31,470	0.6%
King	\$9,040,020	\$9,706,623	7.4%	\$4,059,377	\$4,315,522	6.3%
Kitsap	\$610,439	\$619,984	1.6%	\$374,762	\$387,876	3.5%
Kittitas	\$106,710	\$107,191	0.5%	\$49,124	\$51,289	4.4%
Klickitat	\$29,608	\$36,852	24.5%	\$9,797	\$10,779	10.0%
Lewis	\$218,654	\$255,941	17.1%	\$108,593	\$126,232	16.2%
Lincoln	\$20,282	\$20,635	1.7%	\$6,912	\$6,819	-1.3%
Mason	\$86,960	\$91,629	5.4%	\$45,666	\$47,910	4.9%
Okanagan	\$90,891	\$88,001	-3.2%	\$51,404	\$46,522	-9.5%
Pacific	\$45,359	\$43,908	-3.2%	\$20,474	\$20,739	1.3%
Pend Oreille	\$18,350	\$14,962	-18.5%	\$6,045	\$5,990	-0.9%
Pierce	\$2,044,190	\$2,141,705	4.8%	\$1,135,617	\$1,179,271	3.8%
San Juan	\$87,521	\$91,806	4.9%	\$29,437	\$32,760	11.3%
Skagit	\$417,686	\$439,802	5.3%	\$244,136	\$269,915	10.6%
Skamania	\$19,960	\$17,379	-12.9%	\$3,758	\$3,532	-6.0%
Snohomish	\$1,925,950	\$2,016,793	4.7%	\$1,036,851	\$1,101,043	6.2%
Spokane	\$1,370,072	\$1,482,107	8.2%	\$741,562	\$779,366	5.1%
Stevens	\$62,908	\$60,777	-3.4%	\$32,318	\$32,275	-0.1%
Thurston	\$642,251	\$656,115	2.2%	\$350,460	\$369,639	5.5%
Wahkiakum	\$3,829	\$4,589	19.8%	\$1,627	\$1,559	-4.2%
Walla Walla	\$122,996	\$134,590	9.4%	\$57,151	\$59,089	3.4%
Whatcom	\$561,946	\$570,403	1.5%	\$293,553	\$304,324	3.7%
Whitman	\$91,624	\$89,458	-2.4%	\$36,214	\$36,255	0.1%
Yakima	\$530,826	\$551,683	3.9%	\$293,320	\$302,636	3.2%
TOTALS	\$21,060,542	\$22,158,637	5.2%	\$10,431,403	\$10,975,660	5.2%

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

**Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	(\$000) add three digits to all figures					
	3rd Quarter 99	3rd Quarter 00	Change	3rd Quarter 99	3rd Quarter 00	Change
Aberdeen	\$82,809	\$93,780	13.2%	\$60,997	\$60,185	-1.3%
Auburn	\$323,666	\$347,051	7.2%	\$171,272	\$188,561	10.1%
Bellevue	\$1,089,794	\$1,242,407	14.0%	\$618,539	\$607,108	-1.8%
Bellingham	\$341,736	\$386,264	13.0%	\$217,961	\$229,437	5.3%
Bremerton	\$127,935	\$140,038	9.5%	\$98,366	\$95,861	-2.5%
Camas	\$30,709	\$34,942	13.8%	\$11,867	\$9,993	-15.8%
Centralia	\$56,892	\$56,708	-0.3%	\$42,011	\$37,655	-10.4%
Chehalis	\$81,509	\$74,157	-9.0%	\$40,533	\$49,499	22.1%
Colville	\$34,589	\$35,092	1.5%	\$22,762	\$22,125	-2.8%
Des Moines	\$31,201	\$41,816	34.0%	\$20,921	\$23,146	10.6%
Edmonds	\$113,207	\$122,548	8.3%	\$74,287	\$77,889	4.8%
Ellensburg	\$63,588	\$65,637	3.2%	\$35,040	\$35,843	2.3%
Everett	\$549,140	\$565,742	3.0%	\$280,406	\$301,981	7.7%
Federal Way	\$278,583	\$316,668	13.7%	\$189,126	\$196,770	4.0%
Fife	\$103,074	\$104,365	1.3%	\$68,173	\$78,687	15.4%
Issaquah	\$192,206	\$217,708	13.3%	\$122,380	\$142,188	16.2%
Kelso	\$53,529	\$54,457	1.7%	\$29,857	\$35,954	20.4%
Kennewick	\$262,197	\$274,897	4.8%	\$167,050	\$173,161	3.7%
Kent	\$513,375	\$570,318	11.1%	\$187,361	\$209,488	11.8%
Kirkland	\$333,332	\$360,185	8.1%	\$199,355	\$205,196	2.9%
Lacey	\$114,950	\$111,539	-3.0%	\$64,622	\$66,556	3.0%
Longview	\$145,023	\$150,235	3.6%	\$83,480	\$83,350	-0.2%
Lynnwood	\$428,450	\$462,929	8.0%	\$289,062	\$305,214	5.6%
Marysville	\$94,854	\$104,962	10.7%	\$54,366	\$53,268	-2.0%
Mercer Island	\$42,104	\$59,391	41.1%	\$12,719	\$14,317	12.6%
Moses Lake	\$96,266	\$95,983	-0.3%	\$56,149	\$57,923	3.2%
Mount Vernon	\$105,931	\$115,639	9.2%	\$70,615	\$73,533	4.1%
Mountlake Terrace	\$36,203	\$33,499	-7.5%	\$15,042	\$14,194	-5.6%
Oak Harbor	\$54,459	\$62,446	14.7%	\$38,680	\$40,249	4.1%
Olympia	\$317,606	\$350,675	10.4%	\$202,084	\$218,918	8.3%
Omak	\$26,650	\$26,309	-1.3%	\$18,948	\$18,944	0.0%
Pasco	\$117,594	\$124,230	5.6%	\$63,360	\$72,989	15.2%
Port Angeles	\$66,469	\$65,718	-1.1%	\$38,824	\$38,069	-1.9%
Port Townsend	\$26,308	\$32,831	24.8%	\$19,216	\$20,272	5.5%
Pullman	\$59,008	\$65,232	10.5%	\$28,601	\$28,253	-1.2%
Puyallup	\$296,313	\$333,298	12.5%	\$225,910	\$238,720	5.7%
Redmond	\$490,444	\$532,627	8.6%	\$160,891	\$179,894	11.8%
Renton	\$387,878	\$396,512	2.2%	\$222,825	\$260,088	16.7%
Richland	\$88,391	\$102,393	15.8%	\$67,037	\$55,186	-17.7%
SeaTac	\$162,168	\$181,538	11.9%	\$36,389	\$43,797	20.4%
Seattle	\$3,052,132	\$3,450,273	13.0%	\$1,329,282	\$1,412,220	6.2%
Shelton	\$38,198	\$40,470	5.9%	\$28,708	\$28,191	-1.8%
Spokane	\$777,778	\$834,166	7.2%	\$414,410	\$438,536	5.8%
Sunnyside	\$48,958	\$51,396	5.0%	\$29,602	\$31,978	8.0%
Tacoma	\$832,517	\$894,418	7.4%	\$479,836	\$489,086	1.9%
Tukwila	\$475,037	\$506,843	6.7%	\$276,438	\$298,342	7.9%
Vancouver	\$489,321	\$522,722	6.8%	\$241,814	\$250,200	3.5%
Walla Walla	\$88,563	\$93,159	5.2%	\$51,418	\$52,883	2.8%
Wenatchee	\$145,570	\$146,506	0.6%	\$83,347	\$83,433	0.1%
Yakima	\$310,905	\$311,494	0.2%	\$170,605	\$171,592	0.6%

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